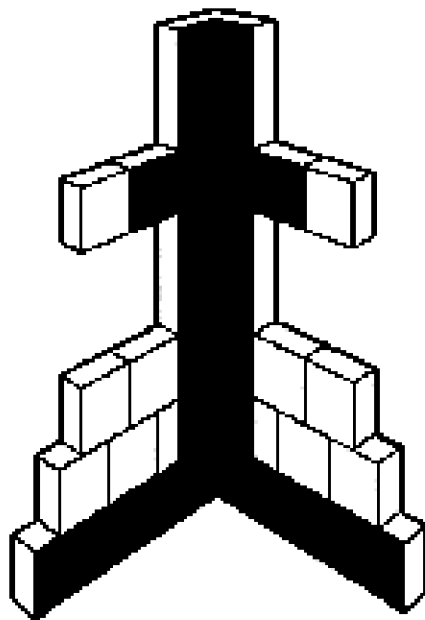
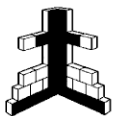


# How To Win Souls

**By: Rev. Don Ferrell,  
Pastor and Founder**



**Our goal is to put Christ back in the Church,  
by making Him the Foundation, *1Cor. 3:11*,  
the Chief Cornerstone, *Eph. 2:20*,  
and the Head of the Church, *Matt. 21:42***



# How to Win Souls for the Kingdom of God

Outline by Rev. Don J. Ferrell

- I. Wisdom
  - A. He that winneth souls is wise. Pr.11:30
  - B. If any of you lack wisdom, ask God. Jas. 1:5
  - C. Additional scriptures
    - 1. Matt. 10:32
    - 2. Acts 1:8; 5:32; 13:31; 26:21-23
  
- II. A Good Listener
  - A. A good soul winner will also be a good listener.
  - B. Do not try to talk all the time.
  
- III. Stay away from using too many “Buzz” words.
  - A. Hallelujah.
  - B. Praise the Lord.
  
- IV. Testimonies
  - A. Share your personal testimony.
    - 1. Learn to share within a one to three minute time span.
    - 2. Stay away from personal pronouns: I, me.
    - 3. Write your testimony out. This will help you to be able to condense it and yet make all the major points.
  - B. Testimonies are important.
    - 1. We are commanded to do so.
      - a) Matt. 10:32-33
      - b) Ezek. 3:17-21
    - 2. Testimonies will be used on judgment day.
      - a) Mark 6:11

b) Mark 13:9

3. Testifying brings persecution.

a) Mark 13:9

b) Acts 7:51-60

c) Rev. 6:9

4. We overcome by our testimony.

a) Rev. 12:11

V. How to be a good witness

A. Never start with condemnation.

1. John 3:17

B. Don't boast or gloat over your sinful past.

C. Be sincere, honest, compassionate and loving.

1. Matt. 10:32-33

D. Never debate or argue.

E. Learn a few basic scriptures.

1. They are lost.

a) Rom. 3:23

b) Rom. 6:23

2. How to be saved.

a) John 3:16, 3

b) Rom. 10:9-10,13

c) 1 John 1:9

VI. Methods of witnessing.

A. Confrontational approach – Simon Peter.

1. Confident.

2. Bold.

3. Direct.

4. Skips small talk, gets right to the point.

5. Has strong opinions and convictions.

B. Intellectual approach – Paul.

1. Analytical.
  2. Logical.
  3. Inquisitive.
  4. Likes to debate ideas.
  5. More concerned about what people think than how they feel.
- C. Testimonial approach – The Blind Man.
1. Clear communicator.
  2. Good listener.
  3. Vulnerable about personal successes and failures.
  4. Overwhelmed by the account of how God reached them.
  5. Seeks links between their own experience and others’.
- D. Invitational approach – The Samaritan Woman.
1. Hospitable.
  2. Enjoys meeting new people.
  3. Committed to the things he/she believes in.
  4. Sees outreach events as unique opportunities.
  5. Persuasive.
- E. Interpersonal approach – Matthew.
1. Conversational.
  2. Compassionate.
  3. Sensitive.
  4. Friendship-oriented.
  5. Focus on people and their needs.
- F. Serving approach – Dorcas.
1. Patient.
  2. Others-oriented.
  3. Sees needs and finds joy in meeting them.
  4. Shows love through actions more than words.
  5. Attaches value to even menial tasks.

## Common Questions Answered From The Word of God

1. I do not feel like becoming a Christian now. Can I put it off until some other time? *2 Cor. 6:2; Josh. 24:15*
2. How can I find deliverance from the sins I have practiced? *Rom. 6:9-14; Eph. 6:10-18; 1 Pet. 5:6-11*
3. Why do Christians seem to have so much trouble in the world? *Matt.6:24; Jn. 15:20; Phil. 1:12; James 1:2*
4. If I sin after becoming a Christian will God forgive me? *Rom. 8:34; 1 John 1:9; James 5:16*
5. How can I overcome the world? *1 John 4:4; Gal. 1:4-5*
6. If you say I need Christ, then you are judging me. Doesn't the Bible say, "Judge not"?

The scriptures teach us of three types of judgments.

- A. Judge (Gk. krino – Strong's #2919 – to judge; make a legal decision; to condemn. *Matt. 7:1-2; Rom. 14:10; 1 Cor. 4:5, 6:1-5; 1 Pet. 4:5-6*
- B. Judge (Gk. dokimazo – Strong's #1381) – to test, to approve, to examine. *Rom.12: 2; Eph. 5:10; 1 Thes. 5:21; 1 John 4:1*
- C. Judge (Gk. anakrino – Strong's #350) – question, discern, examine. *Luke 23:14; 1 Cor. 2:14-15, 9:3*

Remember: 1 Cor. 11:31

*31 For if we would judge ourselves, we should not be judged.  
(KJV)*

## **Bibliography**

Allen, Mark, Dr.. Syllabus – Preparing the 21<sup>st</sup> Century Church.  
Columbus, GA: Christian Life School of Theology

Dake, Finis Jennings, Dr.. Dake's Annotated Reference Bible.  
Lawrenceville, GA: Dake Publishing, Inc., 1963

Dake, Finis Jennings, Dr.. God's Plan for Man.  
Lawrenceville, GA: Dake Publishing, Inc., 1949

Strong, James, LL.D, S.T.D. The New Strong's Exhaustive  
Concordance of the Bible. Nashville, TN:  
Thomas Nelson Publishers, 1995

